



**People support a world they helped create.
- Dale Carnegie**

Companies today know that ever stronger business results are tied to the quality of “the human asset.” After all, it’s people who provide the edge to increase customer satisfaction, expand market share, and build corporate value. Yet how can organizations prepare employees to deliver peak performance? The newly transformed Fundamental Leadership Program can do it for you.

The revolutionary Fundamental Leadership Program approach uses team dynamics and intra-group activities to help people master the capabilities demanded in today’s tough business environment. Participants learn how to strengthen interpersonal relations, manage stress, and handle fast-changing workplace conditions. They’re better able to perform as persuasive communicators, creative problem-solvers and focused leaders. What’s more, people develop a take-charge attitude that allows them to initiate with confidence and enthusiasm.

Does the experience make a difference? Our customers overwhelmingly say yes.

Companies use the Fundamental Leadership Program to:

- Break down silos by opening lines of communication
- Increase the flow of bottom-up ideas by giving every employee the confidence to contribute
- Eliminate the us vs. them attitude by increasing trust at every level
- Speed up a change process and make people more open to new ideas
- Replace conflict with teamwork
- Build trust to avoid interpersonal problems and improve employee retention
- Encourage intelligent risk taking to push the performance envelope
- Gain buy-in for a vision of the future and the strategies and tactics to get there
- Learn the 5 Drivers of Success

Look around you at successful business people, world leaders, professional athletes and entertainers. You’ll find a disproportionately high number of Fundamental Leadership Program graduates.

Module	After this program, you will be able to:
1. Build a Foundation for Success Recall and Use Names	<ul style="list-style-type: none"> Connect with other business professionals and achieve breakthrough goals Apply a proven process to recall names and facts
2. Build on Memory Skills & Enhance Relationships Increase Self-Confidence	<ul style="list-style-type: none"> Utilize a proven process to strengthen relationships Use our experiences to communicate more confidently
3. Put Enthusiasm to Work Recognize Achievements	<ul style="list-style-type: none"> Become more enthusiastic in day-to-day activities Use past achievements as a springboard to future growth
4. Put Stress in Perspective Motivate Others & Enhance Relationships	<ul style="list-style-type: none"> Handle stress before it handles you Persuasively communicate in a way so people are moved to action
5. Energize Our Communications Unleash Our Full Potential	<ul style="list-style-type: none"> Become more animated to energize and engage listeners Express beliefs with power and conviction
6. Make Ideas Clear Think on Our Feet	<ul style="list-style-type: none"> Communicate clearly and concisely Reduce self-consciousness and fear
7. Gain the Willing Cooperation of Others Commit to Influence Others	<ul style="list-style-type: none"> Create a "win-win" environment Explore methods to minimize resistance
8. Build Others Through Recognition Realize the Power of Enthusiasm	<ul style="list-style-type: none"> Give positive feedback on the strengths in others Use enthusiasm to reinvigorate your life
9. Demonstrate Leadership Develop More Flexibility	<ul style="list-style-type: none"> Deal with challenging interpersonal situations more effectively Use flexibility to create positive change
10. Disagree Agreeably Manage Our Stress	<ul style="list-style-type: none"> Keep lines of communication open even when we disagree Increase our ability to manage worry and stress
11. Be a Human Relations Champion Inspire Others	<ul style="list-style-type: none"> Continuously apply Dale Carnegie principles Inspire others to take action
12. Celebrate Achievements & Renew Our Vision	<ul style="list-style-type: none"> Identify major successes and commit to continuous improvement

Time Commitment: One 4 hour session each week for 12 weeks

WHAT OUR CUSTOMER IS SAYING



"Training FLP ini benar-benar berbeda, tadinya saya hanya bermimpi menjadi seorang manajer, dan kini Dale Carnegie mengubah saya menjadi seorang *leader*. Dengan hanya mengikuti training ini selama 3 bulan, saya bisa terus menggunakan ilmu yang saya dapat selamanya. Saya benar-benar menjadi lebih *confidence* dan saya bisa menjadi *leader* yang lebih baik, *even* untuk menjadi *leader* berapa orangpun pasti bisa saya lakukan."

Lusius Aditya, Team Leader (IT Company)

FOR DETAILS, CONTACT:

Dale Carnegie Training® Indonesia
 Jl. Sunan Sedayu No. 6, Rawamangun, Jakarta 13220
 Phone: (021) 4892737
www.dalecarnegie.co.id